

Occupational Orientation



Editor's note: This is the second of a series on vocational prospects, prepared by the Personnel Office, and designed to provide needed information, and to stimulate further enquiry at the Personnel Office, Delavan Division.

New developments in chemistry are constantly opening up new frontiers in research; in industry; in executive and administrative work; in government service; in consulting and testing services; in writing and chemical library work.

The *Dictionary of Occupation Titles* lists approximately thirty-five main positions that require chemistry as a background. Another twenty are directly related and these form only a small segment of possible jobs.

Among some of those listed are: Chemist, agricultural; Chemist, geochemical; Chemist, gas; Chemist, industrial alcohol; Chemist, physiological; Chemist, textile; and many others. For example, the Chemist, Assistant may engage in such occupations as Fuels Analyst, Plant Tester, Polymerization Tester, Solids Tester, Standards Man.

Chemical companies as a whole are managed by chemists or chemical engineers. Chemically trained personnel are growing into administrative positions in production, sales development, personnel, advertising market analysis, purchasing and other areas.

For example, in one area—Sales Development and Technical Sales Services, it is necessary that the requirements of industry and the prospective buyer be studied. New methods are sought to use

chemicals, chemical processes and equipment. The salesman must be aware of his customer's technical problems.

To those chemistry students interested in further occupational exploration—your personnel office in the Delavan Division is available to help you in any way possible.